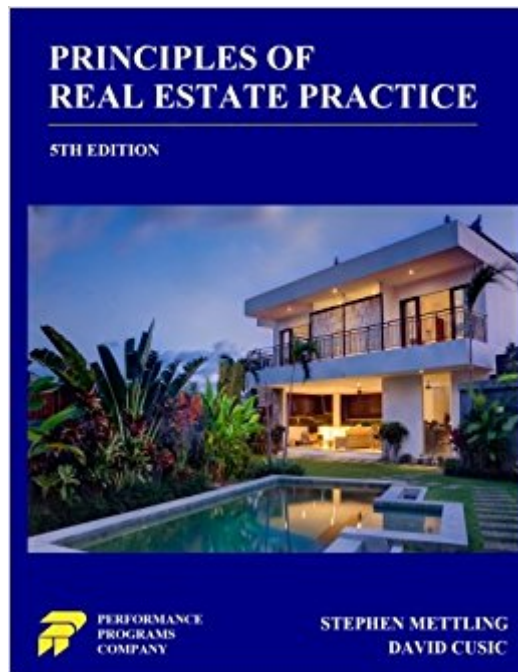


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# Principles Of Real Estate Practice



## Synopsis

Principles of Real Estate Practice is a modern learning tool for the student preparing to enter the real estate business as a licensed professional. The textbook contains the essentials of real estate principles, law, and practices taught in real estate schools and colleges across the country, including all those fundamentals that real estate educators, practicing professionals, national testing services, and state licensing officials agree are necessary for basic competence. Principles of Real Estate Practice covers the national requirements for the initial 30-90+ hours of classroom study, or its equivalent, mandated by state license laws across the country. Principles of Real Estate Practice is tailored to the needs of the pre-license student. Its examples and exercises are grounded in the authors'™ fifty combined years in real estate education. The textbook is designed to make it easy for students to learn the material and pass their real estate exam prepare students for numerous career applications stress practical, rather than theoretical, skills and knowledge. Table of Contents

The Real Estate Business Rights in Real Estate Interests and Estates Ownership Encumbrances and Liens Transferring and Recording Title to Real Estate Real Estate Leases Land Use Planning and Control Legal Descriptions Real Estate Contract Law Agency Listing Agreements The Brokerage Business Contracts for the Sale of Real Estate Real Estate Market Economics Appraising and Estimating Market Value Real Estate Finance Real Estate Investment Real Estate Taxation Ethics: Laws and Practices Closings Real Estate Licensing and Regulation Risk Management Property Management Real Estate Mathematics and Formulas Glossary of Residential Style and Construction Terms Glossary of General Real Estate Terms Index

## Book Information

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#2279 in Books > Law > Business

## Customer Reviews

Purchased to go along with online class. They followed along together really well. Easy to read and understand, concepts relayed really well. I liked the summary reviews of key concepts at the end of each chapter - that and the review questions at the end were great for cramming before the test.

This is just the same as the material in my online course. This is just a newer version and some of the chapters have changed. Other than that, a great buy!

Easy to read and highlight without bleed through. Good quizzes and good practice test. Wish there were a few more definitions and the back and the index was a little more thorough. It would be really good to have a math section separate along with the math questions in the back, but I have taken this book everywhere and used often and it's still in excellent condition.

Most up to date book on Real Estate available today. We plan on using it in a real estate setting. It is fundamentally sound and I appreciate the many review questions that check learning principles against stated objectives. One of a kind comes through like this text and I am glad it did.

The book is very intense in topic. You have to be well versed in the glossary in the back and to be able to jump around when trying to find info on one particular thing. It could be covered in so many places. I think it is a must need to compliment the course. The reason for the 4 stars is it doesn't go in sequence with the course it is meant for.

Precise, easy to read. Good content versus a lot of background not needed. Ebook feature is perfect for techie generation.

This textbook ties to the Online training from RealEstateExpress.com. Both the book and the course are very good.

Book is very helpful and supports my current course; however, I thought the glossary and index could be more effective if they were more supportive of the course material, that used this book as its major reference.

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